

LETTER OF RECOMMENDATION

Based on the long-term partnership between Siemens EOOD and SAT EOOD, we highly recommend SAT EOOD as a partner in the fields of Factory and Process Automation.

The company demonstrates a huge experience in integration of automation solutions based on **Siemens** products (**PLCs**: SIMATIC S7-300, S7-400; **HMI**: SIMATIC WinCC, HMI Panels; **Distributed I/Os**: SIMATIC DP; **Industrial communication**: SIMATIC NET; **DCS**: SIMATIC PCS 7, CEMAT; **Drives**: MICROMASTER, SIMOVERT, SIMOREG DC, SINAMICS G/S; **Motors**: Asynchronous- and DC-Motors; **LV**: SIRIUS, SENTRON; **Process Instruments**: SITRANS: Flow MAGFLO; Pressure DSIII; Level LR 260/400/460, LVS 200; I100) in various industries – Cement, Metallurgy, Glass and Ceramic, Pulp & Paper, etc.

The SAT's team of highly specialized engineers is the major factor in the process of cooperation with Siemens EOOD regarding customer satisfaction of using **Siemens** products. The main advantage of SAT Company is the capacity for fast integration of turn-key solutions without interruption of the production processes.

SAT experienced engineers strive to adopt as fast as possible the latest **Siemens** products and technologies in their daily work. With their huge knowledge in automation technology and production-related processes they constantly develop most modern and optimal solutions for increased productivity and higher efficiency.

During the past few years SAT EOOD integrated successfully a large number of projects with **Siemens** equipment for international corporations like HOLCIM, TITAN, LAFARGE, STIND, GLOBAL STEEL etc. Geographically, the export-oriented business of SAT covers Serbia, Kosovo, Russia, Nigeria, Azerbaijan and other countries.

For the last 3 fiscal years SAT Company purchased from Siemens EOOD a large product portfolio amounted at more than **EUR 3.2 millions**. The annual trend of development is constantly positive.

We highly recommend SAT EOOD as excellent engineering partner for automation solutions based on Siemens technologies.

Teodor Marinov, Dipl. Eng Director

Siemens EOOD, IA&DT





РЕФЕРЕНЦИЯ

CAT EOOD е водеща инженерингова фирма в областта на доставката на автоматизирани системи за управление за технологични процеси и агрегати в България. Последните години, като партньор на СИМЕНС EOOD бяха внедрени множество системи с използване на програмируеми контролери на фирма СИМЕНС - SIMATIC S7-200, 300, 400, както и операторски станции на базата на WinCC и множество операторски панели OP3, 7, 17, 37. Системите бяха внедрени и показаха отлични резултати по време на редовната експлоатация за следните обекти:

1. Автоматизация - насипен цимент - HОLCIM;
2. Автоматизация - пакетирани цимент за цех "Въглищна мелница" - HОLCIM;
3. Автоматизация - пакетирани цимент за цех "Суровинна мелница" - HОLCIM;
4. Автоматизация - пакетирани цимент за цех "Пеци" - HОLCIM;
5. Автоматизация - насипен цимент - TITAN;
6. Автоматизация - пакетирани цимент за цех "Въглищна мелница" - TITAN;
7. Пристанищен кран "АТЛАНТ" - ТЕЦ Варна ЕАД;
8. Претоварващ кран - ТЕЦ Варна ЕАД;
9. Домостроителни комбинати: Домостроене Бугас; ЗСК Лозово.

Изпълнителен директор:



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